

March 1, 2019

Dear Valued Customer:

We have been notified by our primary gas supplier of cost changes of various gases to be effective May 1, 2019. The drivers of these cost increases include continued capital investment in plants and distribution equipment to support the supply network. In addition, the national shortage of CDL (Commercial Drivers License) drivers are creating excessive expense in distribution from source to end user.

Effective May 1, 2019 the following gas pricing will change as noted:

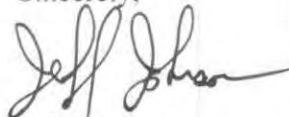
Argon – 7%
Oxygen & Nitrogen – 7%
Carbon Dioxide (CO₂) – 7%
Hydrogen—7%
Acetylene & Other Fuel Gases – 7%
Specialty Gases – 7%

In addition, Helium will increase by 15% effective May 1, 2019. This is the second tier of Helium increases resulting from the auction of Helium held at the US BLM (US Bureau of Land Management) last August. This was the final auction of Helium from the BLM as mandated by the federal government. The auction results drove baseline pricing on Helium up by 135%. Coupled with the ongoing global shortage of Helium, we have no choice but to pass on these increases to our customers.

This increase applies to cylinder gases, micro bulk and bulk gases.

Your business is greatly valued and we will continue to work hard to earn your trust. Please contact your local Arc3 serving location or sales representative if you have questions related to this.

Sincerely,

A handwritten signature in black ink that reads "Jeff Johnson". The signature is fluid and cursive, with the first and last names clearly legible.

Jeff Johnson
Vice President of Sales